

Real Estate Market Trends Report

Market is San Francisco Bay Area Geo is San Francisco Bay Area County is Marin County

Compass Real Estate Market Trends Report

San Francisco Bay Area

Marin County

2020-07-20

New Listings

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

366

New Listings - Last 4 Weeks

▲ 33.2% VS LAST YEAR

New Contracts

Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

450

New Contracts - Last 4 Weeks

▲ 63.8% VS LAST YEAR

Sold Listings

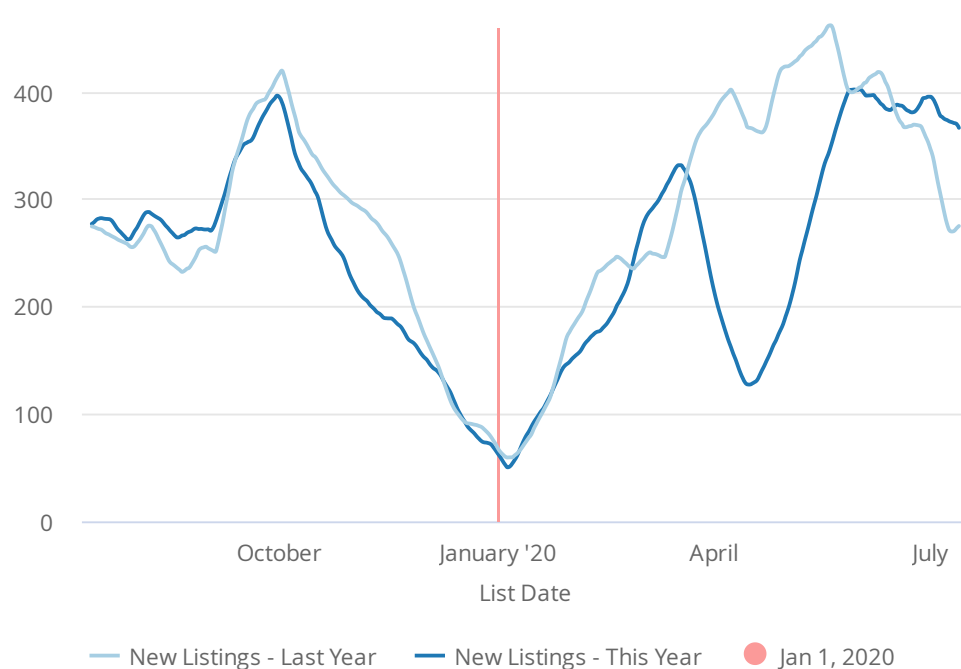
Calculations are on a rolling month (28 day) basis. Compares the latest full year to the prior full year.

300

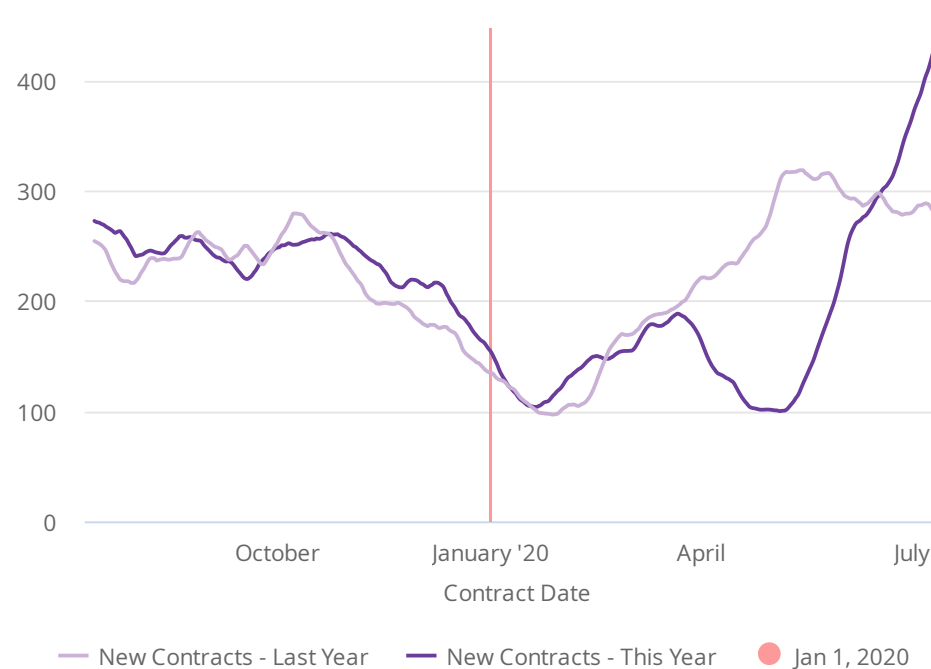
Sold Listings in Last 4 Weeks

▲ 2.9% VS LAST YEAR

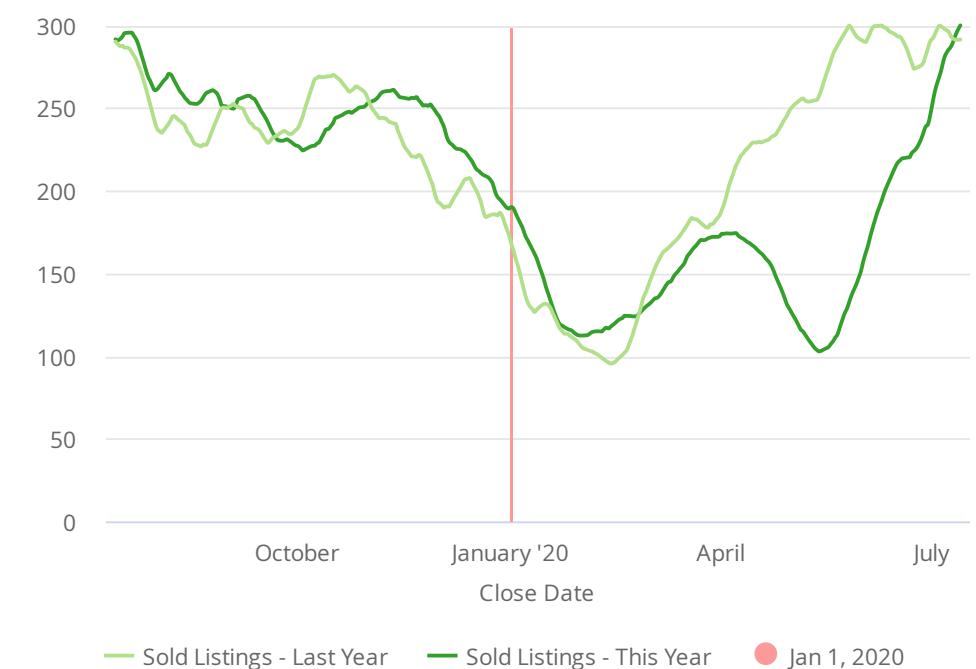
New Listings - Trailing 4 Weeks



New Contracts - Trailing 4 Weeks



Sold Listings - Trailing 4 Weeks



285

Single Family ▲ 32.8%

365

Single Family ▲ 72.3%

246

Single Family ▲ 1.1%

80

Condo / Co-op ▲ 32.9%

1

Townhouse ∅

85

Condo / Co-op ▲ 35.2%

∅

Townhouse ∅

55

Condo / Co-op ▲ 12.4%

∅

Townhouse ∅

Median Sale Price by Bedroom Count

Calculations are on a rolling three-month basis.

\$1429 K

Median Sale Price - Single Family ▲ 3.0% vs Last Year

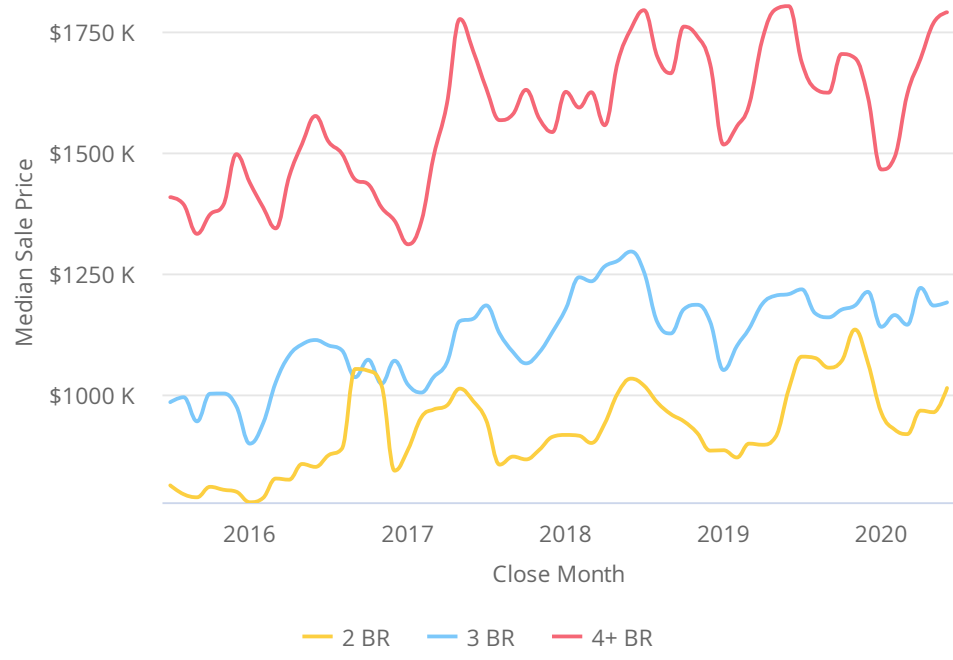
\$708 K

Median Sale Price - Condo/Co-op ▲ 8.8% vs Last Year

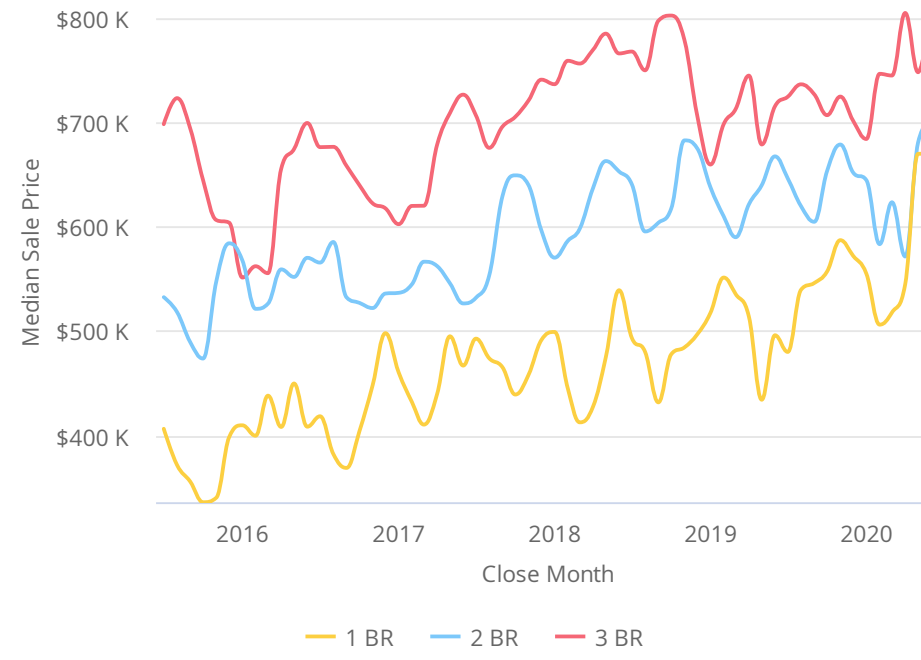
∅

Median Sale Price - Townhouse ∅ vs Last Year

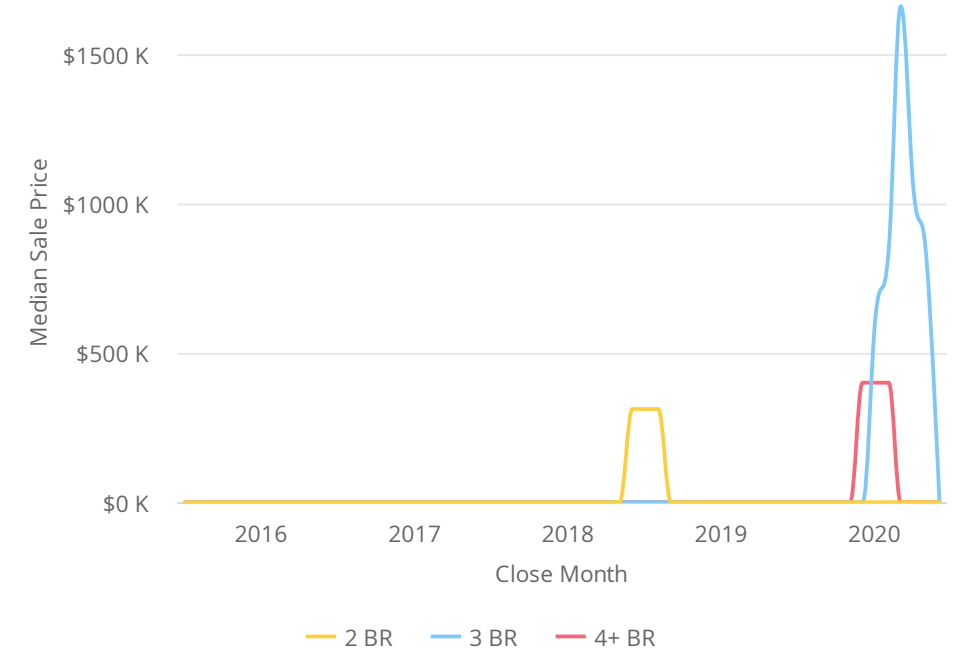
Median Sale Price by # Bedrooms - Singl...



Median Sale Price by # Bedrooms - Con...



Median Sale Price by # Bedrooms - Tow...



Average Price per Square Foot

Calculations are on a rolling three-month basis.

\$772

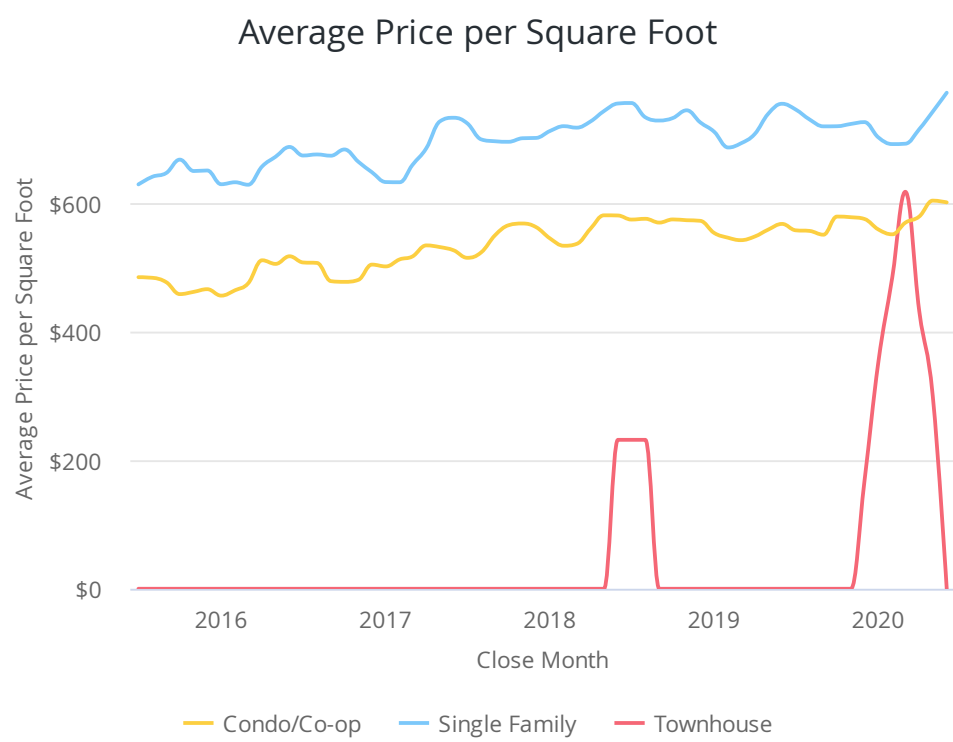
Avg PPSF - Single Family ▲ 2.3% vs Last Year

\$601

Avg PPSF - Condo/Co-op ▲ 5.9% vs Last Year

∅

Avg PPSF - Townhouse ∅ vs Last Year



Close Price vs List Price

Calculations are on a rolling three-month basis.

0.2%

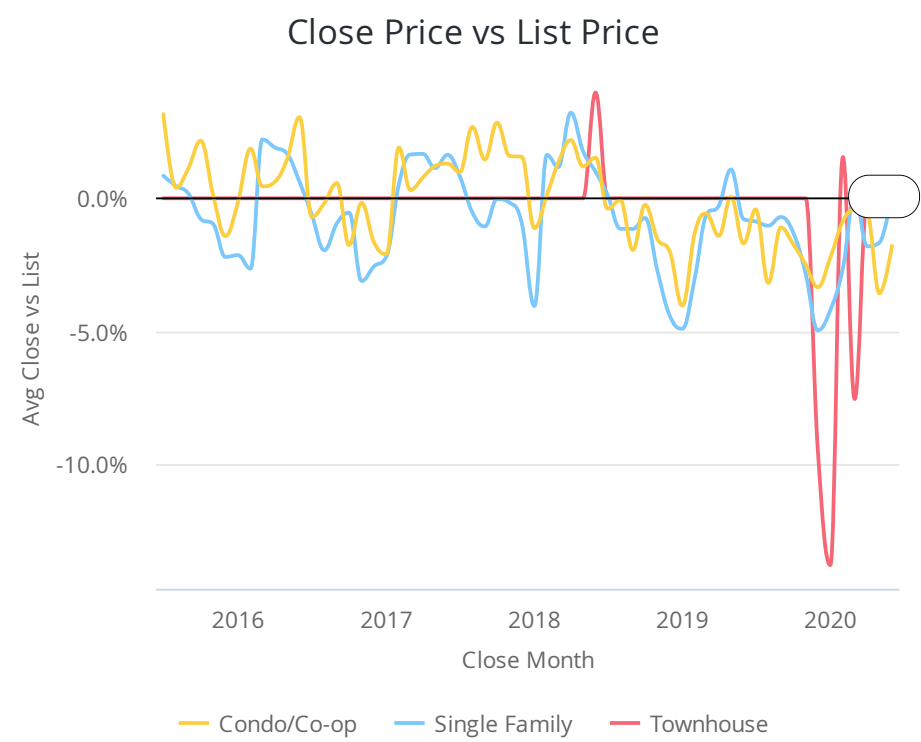
Close Price vs List Price - Single Family -0.8% Last Year

-1.8%

Close Price vs List Price - Condo/Co-op -1.7% Last Year

∅

Close Price vs List Price - Townhouse ∅ Last Year



Number of Sales by Price Point

Year Over Year Comparison

Rolling month (28 day) basis

-7.6%

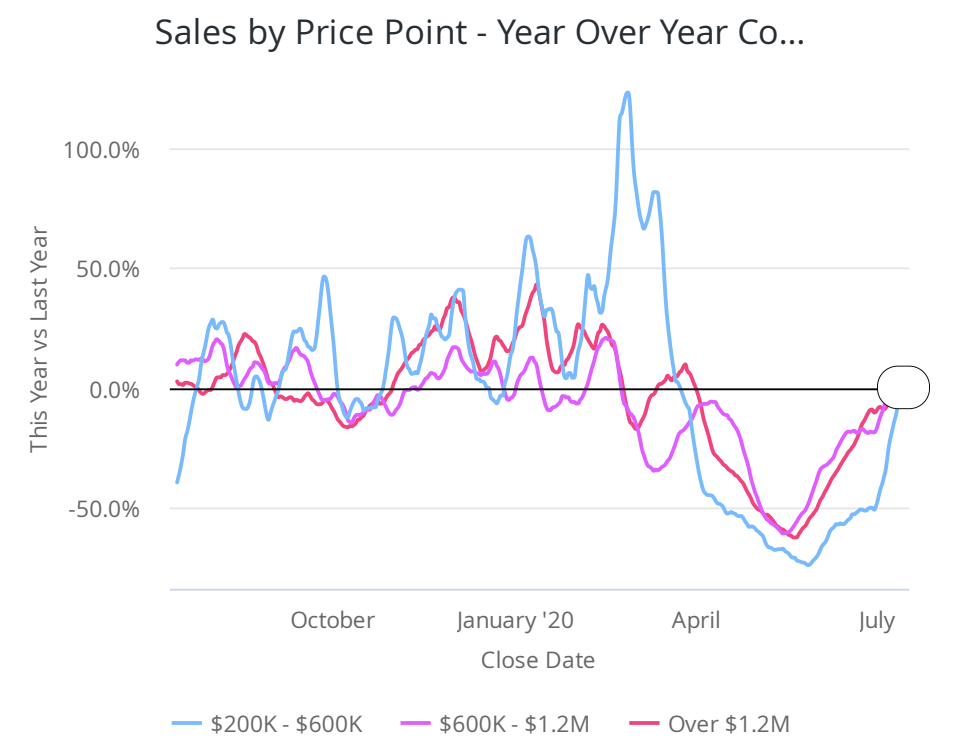
YoY Sales (Last 4 Weeks) - \$200K - \$600K

-2.3%

YoY Sales (Last 4 Weeks) - \$600K - \$1.2M

7.9%

YoY Sales (Last 4 Weeks) - \$1.2M+



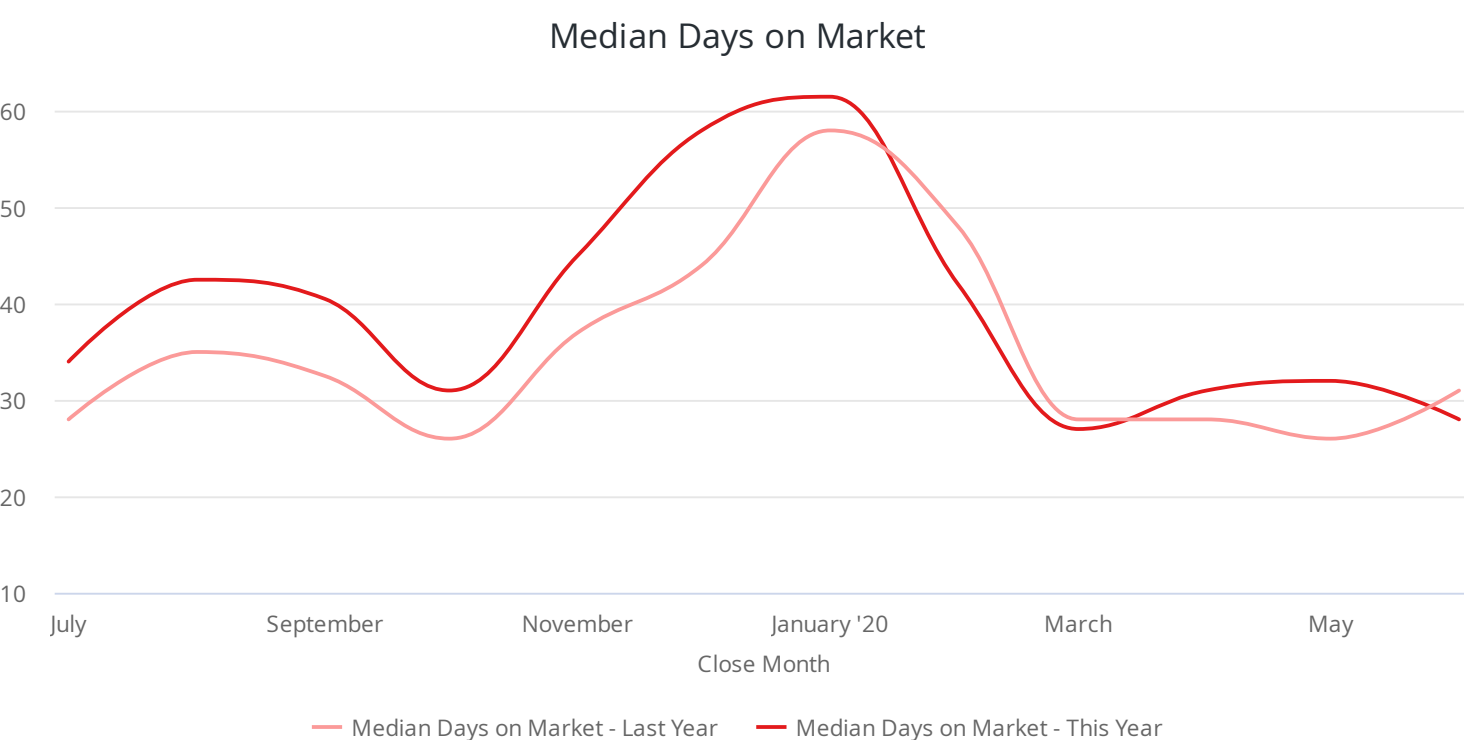
Days on Market

For listings that closed in a given calendar month

No rolling logic is applied.

28

Median Days on Market ▼ -3 Days vs Last Year



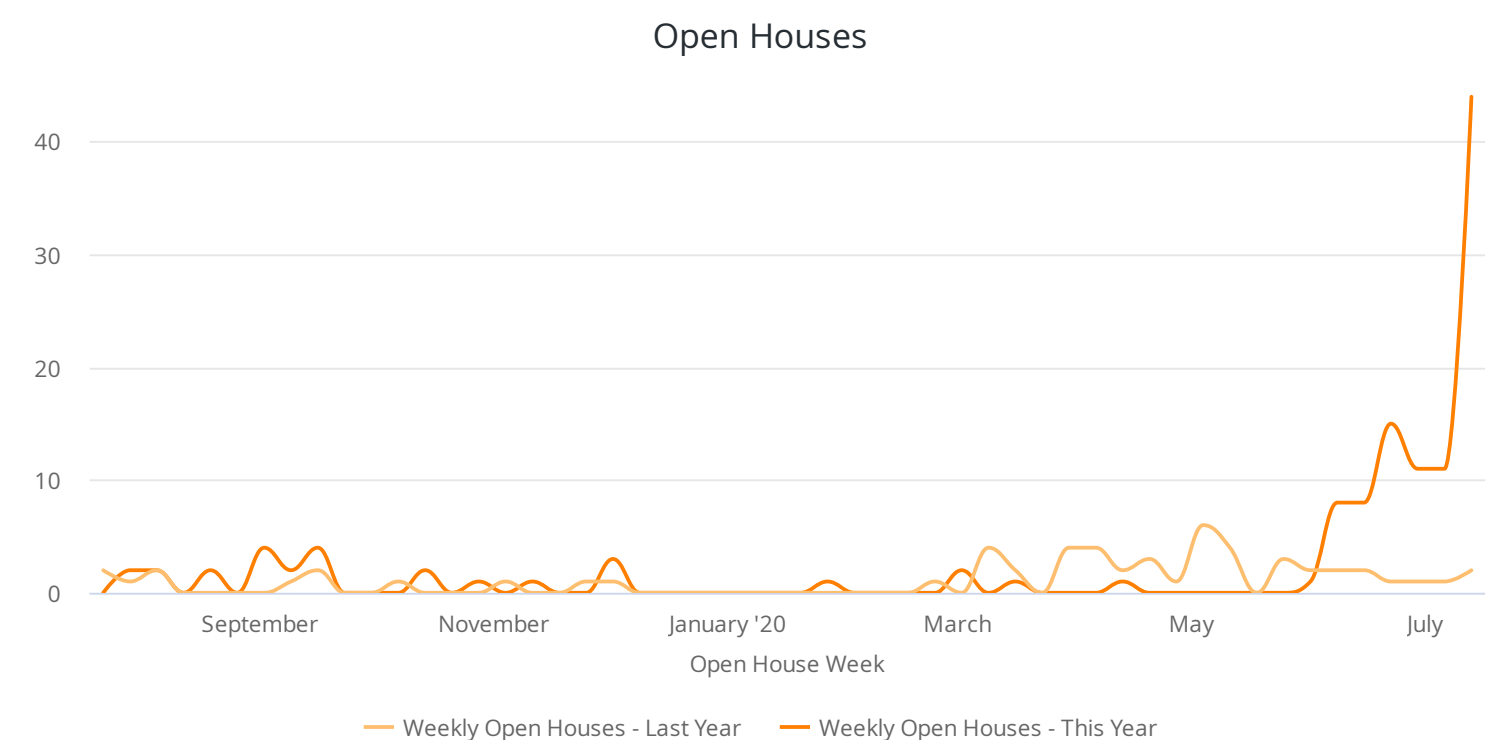
Weekly Open Houses

As scheduled in the MLS. Attendance is unknown.

No rolling logic is applied.

44

Open Houses Last Week ▲ 2,100% vs Last Year



Data covers sales listings sourced from MLSs and internal Compass listings. Includes single family, townhome, condo, co-op, and condop listings.

If you notice a shift in the data that seems too large to be true, it may be the result of a data ingestion change or feed error. Please check with the dashboard owner to report issues or check on the validity of data.

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